

GREYTHORN'S GOT SOUL

EVERY DAY, IN EVERY WAY

Welcome to the summer edition of Greythorn Central's lifestyle magazine SOUL. Much has happened since you last flicked through the pages of our first edition but one thing has remained the same – the continuous dedication to providing local residents with stellar shopping, wining and dining alternatives.

The Greythorn/North Balwyn community enjoys a lifestyle envied by many. Set in a prime position with fast and easy access into town and north/south freeway convenience, Greythorn Central combines inner city dwelling with outer suburbs community-style benefits. This edition of your 'on the pulse' magazine gives insight into property and style trends from Regent Real Estate, Wardika Concept Salon and Spa and Inspire Fitness for Wellbeing, a Q&A with Matthew Di Rico from Travelling Bandit and suggestions on how to become more involved in your neighbourhood house – Trentwood at the Hub - which offers programs run by locals for local people. There's also a Halloween wrap-up with some great snaps of smiling festival goers (there were thousands of them!), community news and plenty of suggestions on how to celebrate into the new year from Greythorn Cellars.

This summer why not stay close to home where great dining and family-fuelled fun is just around the corner. From all of us here, we hope the Christmas period is filled with family and love and the new year is brimming with happiness and adventure. 2019 is set to soar in Greythorn Central, where the community's heart and SOUL delivers a real difference.

**Feel free to discover until we see you next year.
Goodbye for now.**



EATING WELL WITH SEBASTIAN DI RICO AT TRAVELLING BANDIT

PROPERTY EXCHANGE 3103, 3104

SUMMER SELLING TIPS FROM REGENT REAL ESTATE



Regent Real Estate's director Jack Li says the first thing to remember when selling a home is you're not the one buying it, so make sure you've done your research into buyer demographics to find out what kind of person will be attracted to your property. He explains.

"Ultimately, the key to a successful open home is creating an inviting interior which makes them feel welcome. Attending other open homes is also a great way to temporarily put on your buyer's hat. In summer, it's all about temperature and outdoor lifestyle. We can get very hot summers, so be strategic about inspection times. If your home doesn't have air conditioning and the open house is at the hottest time of the day, the potential buyer will notice that they are dying of heat. Hold opens in the early morning or early evening and if the property does have cooling, use it. Pop it on early so the house will be at an ideal temperature by the time the inspection starts."

Jack also suggests styling your backyard, especially if you have a pool. Make sure it's been vacuumed and is clear of leaves too. Outdoor furniture should be looking its best and positioned in a way that a potential buyer can envisage themselves enjoying time with one another. He continues. "Pools are a great asset for those looking for a home with entertainment and recreational facilities, so ensuring everything is up to scratch is important. It's also vital to declutter inside, make sure kitchens and bathrooms are sparkling and don't have too many personal items on display which can sometimes make it hard for buyers to envisage themselves living there."

Local traders

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